



Guide

# Sage 200: A next level business management solution

Are you ready to make the switch?  
Discover where Sage software can  
take your business

Sage



# About this guide

Sage offers software to suit everyone, and many of our customers stick with us throughout that growth journey.

This means we're in a great position to help businesses identify when it's time to take their software up a gear. We've put together this short guide to help you do just that.

# Ambitious software for ambitious businesses



It can be hard to know when you've outgrown the software that makes your business tick.

If your company has undergone rapid growth, it's likely that you're using separate solutions to manage your supply chain, business intelligence, accounting processes, and more.

Switching to a single platform to manage all of the above can feel like a big step up and a sizable investment.

"This is a story we hear a lot from finance and operations leaders... Sure, there are a few inefficiencies in the way that we operate and I'd prefer it if my accounting software talked to my inventory tool, but nothing's perfect and I've got other things I need to prioritise."

This way of thinking might be okay when you're operating as a small business. Especially if you plan to stay at that size.

But if your business is expanding into new territories, opening new offices, and acquiring new customers at speed, then it's highly likely that you need to enable that growth. The right business management software will help you consolidate systems to run a smarter, faster, more connected business.

You might even find that 'a few inefficiencies' are the difference between keeping your competitive edge...or blunting it. In this guide, we'll look at three common ways that businesses can benefit from upgrading to Sage 200.

You know it's time to invest in business management software when...

## **Pinpointing specific data is like finding a needle in a haystack**

- Seen a rise in the quantity of data, reporting, and invoicing?
- Finding it increasingly difficult to trace individual products or component parts?
- Not sure if you're getting the best deal from your suppliers?

[Find out more](#)

## **You need to make decisions (and take action) faster**

- Wish you could enable faster decision making across the business?
- Looking to streamline your finance and reporting processes?
- Finding you need more and more tools to operate effectively?

[Find out more](#)

## **Completing everyday tasks feels like cracking the Enigma code**

- Are employees slowed down by repetitive, manual tasks?
- Is staying compliant becoming more complex as the business expands?
- Are teams completing similar tasks in different ways?

[Find out more](#)



# Pinpointing specific data is like finding a needle in a haystack

Big Data is no longer big news. We've all had to learn to manage more information from customer data to information about suppliers.

But many businesses are still experiencing growing pains in this area. For example, if your price and purchase data is difficult to search, you might be struggling to get the best deals from suppliers.

**All your data is accessible from a single platform**

Business management software places you firmly in control of your stock and inventory. This will have a positive impact on your relationships with customers and suppliers.



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Sluggish processes and systems can make it difficult to adapt to customer demands, new legislation, and competitors.

And whilst it might be easy to stay agile when you're a small start-up, it's quite a challenge when you've got offices across the globe and a plethora of legacy systems.

**Business decisions are made at lightning speed**

The right business management software will make agility issues a thing of the past, by giving you a single platform from which you can access all of your data.

It plugs into your legacy systems, meaning there's no need for painful transformations. It also eradicates the need for multiple separate smaller tools.

**Sage**

# Completing everyday tasks feels like cracking the Enigma code



## Do any of these scenarios sound familiar?

- Ordinary financial jobs require extraordinary technical expertise.
- Tasks that should take five minutes take five hours.
- Every team works slightly differently, using slightly different tools.

When you're a small business, you might be able to put up with small inefficiencies. However, when your business grows, those inefficiencies tend to grow too—adding up to a significant and avoidable use of resources.

## Everyday commerce runs like clockwork

Business management software will standardise your financial tasks. It will also accelerate the time it takes to complete those tasks, connecting processes and people across the business.

## Supercharge your growth with Sage 200

Sage 200 is a powerful business management solution designed to support growing businesses. It supports a connected way of doing business, integrating your accounting software with your stock, suppliers and distribution management. Employees are empowered to find business insights—fast. Management get a quick view of what is going on across the organisation.

# Why Sage 200?

If you're ready to talk to a Sage 200 expert, please get in touch.



**Manage your accounts**, customers, manufacturing, supply chain, business intelligence and more—all from a single platform.



**Tailor your business** management solution to suit your individual company needs.



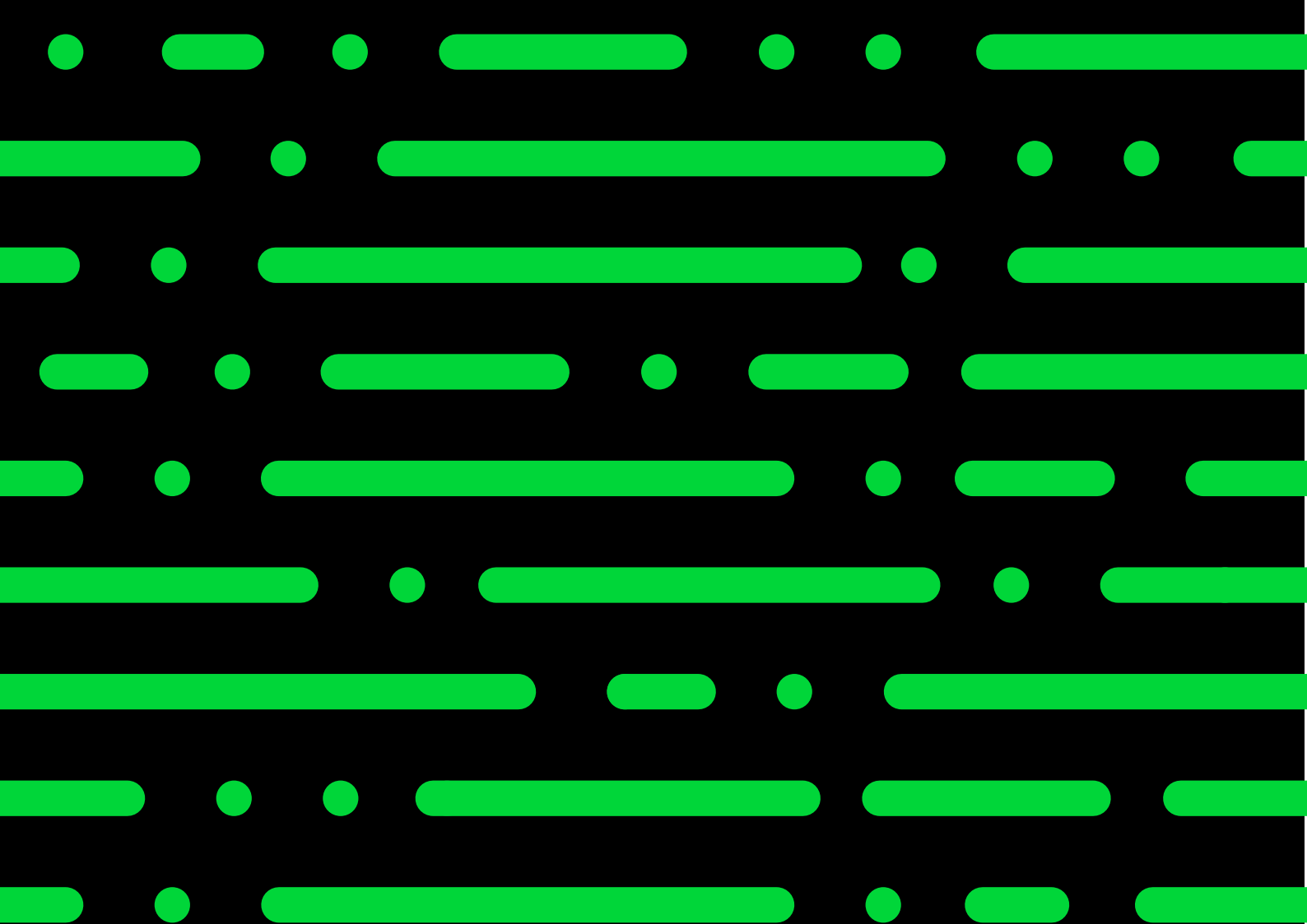
**Stay ahead** of changing markets, legislation and customer demands.



**Scale up** your financial capabilities, with the ability to span multiple locations and regions.



**Streamline** your processes so that they work effectively and efficiently at scale.



A Sage partner



<https://solutionsforaccounting.co.uk>

As an award winning Sage Partner with over 20 years experience, we work closely with you to fully understand your business goals and help you configure your Sage solution in the most effective way, enabling you to maximize the benefits.



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